



Sunil David has close to 25 years of experience in the IT and Telecom industry. Sunil is currently the Regional Director (IOT) for AT&T India based in Chennai. He is responsible for building and executing the IOT strategy for the India and the ASEAN regions , working on building a partner ecosystem for AT&T in the area of IOT devices, platforms and applications and on working on a number of Marketing initiatives to help build the AT&T brand in the IOT space.

Sunil was recognized by the World Marketing Congress in Nov 2017 as one of the 50 Most Influential Digital Marketing Leaders. In Sep 2018 , Sunil was awarded as the “ Eminent Jury Member “ at the Asian Business and Social Forum -2018 : India’s Greatest Brand and Leaders 2017-18- Celebrating 71 ,Pride of India series organized by Asia One Magazine part of UWG holdings, an event that was graced by Union Minister , Ms Maneka Gandhi and the Managing Director of Times Group, Mr Vineet Jain.

Sunil has spoken at a number of Industry forums (CII, IAMAI , Cyber Media, NASSCOM , ASSOCHAM ,Geospatial ,IET organized) and Educational institutions including IIT Delhi in the past year and a half on topics related to IOT , Cyber Security and Digital Transformation. He has also written an article of Digital Transformation which was published in the annual edition of the Communications Today which was published in the May-June 2018 edition.

Apart from his responsibilities with AT&T , Sunil is part of the FICCI TN Tech Panel and CII TN Manufacturing panel working on initiatives to drive Digital technology adoption within the Industry and in e-Governance projects of Tamil Nadu. He was inducted into the Telecom Working Group of the IET IOT India panel in Sep 2017 , whose charter is multifold - to work with Academia to promote IOT and have curriculum that covers IOT, liaise with Govt bodies to create IOT awareness and support in policy creation , gather and mentor startups in the IOT space and participate in local conferences where relevance of IOT can be presented and awareness created.

Sunil is also in the Advisory board of a Start up based in Chennai that is focused on Skills development and Cyber security services , training and consulting. He is also part of the NASSCOM Diversity and Inclusion Council, TN chapter working on various initiatives to bring a greater awareness among Corporate India to build a Diverse & Inclusive workforce.

Sunil had a brief stint with Telstra India from Nov 2015 to Dec 2016 for a little over a year as their Country Sales Director responsible to grow the Enterprise business in India . He was also part of the

Telstra India Senior leadership team. Prior to joining Telstra , Sunil had his first stint with AT&T Global Network Services India for 14 years. In his last role with AT&T as their Regional Sales Head for part of the Southern region based out of Chennai , his region grew to be the largest revenue contributors for AT&T India in the Enterprise Segment.

Sunil has a Bachelor's in Electronics and Communications Engineering from Karunya Institute of Technology , Coimbatore and a Master's Diploma in Business Administration from Symbiosis Institute of Management studies (Distance Learning) , Pune. He is currently based out of Chennai and lives with his wife and son.