

2010

FINAL PLACEMENT REPORT



DEPARTMENT OF MANAGEMENT STUDIES IIT MADRAS

Placement Office

Department of Management Studies

IIT Madras

Chennai – 600036

About the process

The placement process at DoMS, IIT Madras is a structured, tiered process that is student-driven under the guidance of the highly experienced faculty advisors and central placement office of the institute. The placement process generally starts with Pre-Placement talks in October and the actual process beginning in December.

Policy

The nature of the companies and their order-of-visit on the campus is decided by the students. Factors such as repute of the company, past track record at the institute, profile offered and compensation play a role in this decision. This democratic way of slotting ensures a matching of expectations of the industry and the students. Upholding the tradition at DoMS IIT Madras, 'profiles offered' was a key determinant in this decision resulting in a variety of profiles offered in all domains of management.

Placement Season 2009-10

The season saw 100% placement for the batch of 62 eligible students.

A good number of campus offers were in the Systems and Consulting space. Key companies that visited the campus in this space include Deloitte, KPMG, Avalon Consulting, Hewlett-Packard Analytics, Infosys, HCL Analytics and Bahwan CyberTek group. The profiles offered were quite diverse such as General Consulting, Systems Analyst, Business Consultant and Business Analyst. Infosys was the biggest recruiter for this year.

Companies which visited the campus for finance profiles include Nomura, Citibank, J.P. Morgan, Irevna, and Bank of Baroda. They offered profiles such as Wealth Management and Equity Research.

Recruiters in the Operations domain included SCOPE International (Standard Chartered Operations India), Deutsche Bank Operations India, TCS eServe, Firstsource and Caterpillar Logistics. Diverse profiles like Banking Operations, Logistics management and Workforce Management were offered.

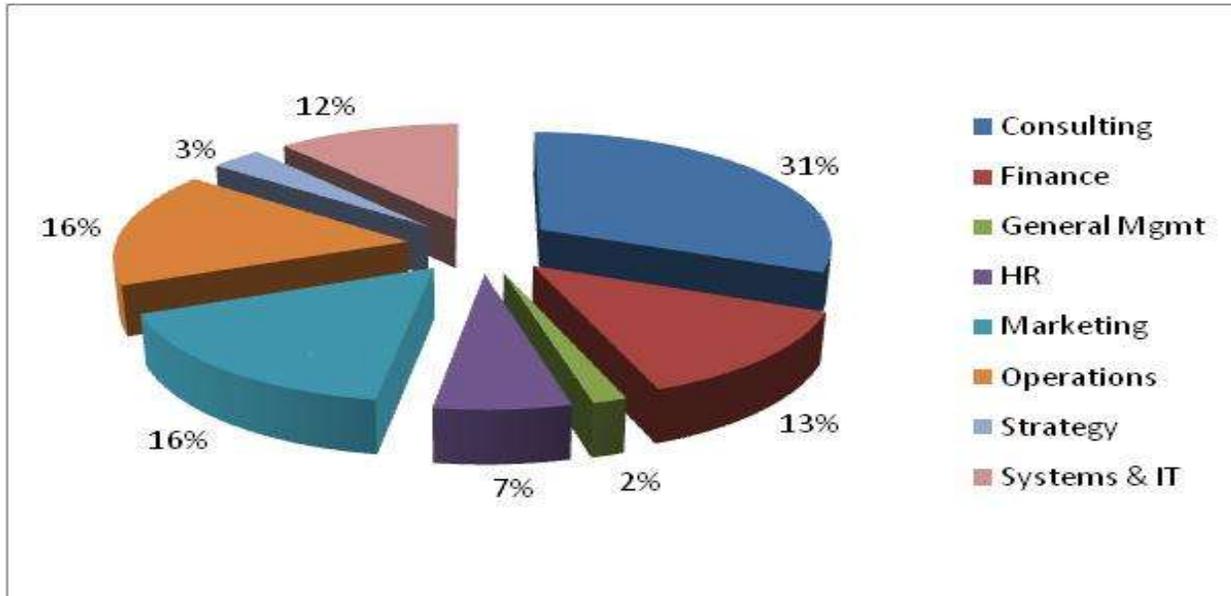
Companies that recruited in the Marketing domain included ABB, Bahwan CyberTek group and Wipro. The profiles again were varied such as Industrial Marketing, Market Research and Sales & Strategy.

The PSU list includes BHEL and Shipping Corporation of India making offers mainly in HR and Operations with profiles in General Management and Workforce Management

This placement season also saw the introduction of a Small and Medium Enterprise (SME) week (organized by the central placement office of IIT Madras), where a few SME firms participated. SMEs having a sustained growth trajectory and interested in attracting professional managerial talent were sought after.

Recruiters had a favourable season at DoMS and some companies commended DoMS IITM's students on their depth of knowledge, theoretical understanding, analytical skills and quick thinking. Years of

campus relationships with companies like Citibank, KPMG, SCOPE International, Nomura, Irevna, HP and Wipro is a testimony to the confidence the industry has in our students.



Domain wise break-up of profiles offered

Statistics

Number of Participating companies: 46

Number of offers made: 63

Average Domestic Salary: 8.35 LPA

Highest Salary on offer: 12 LPA

DoMS does not include bonuses, special incentives, loans, commissions and unstated variable pay in its computation of salaries.

For special attention

1. The proportion of DoMS, IIT Madras alumni who have earned formal recognition from their companies in the form of awards, special mentions, prizes, and promotions in their careers, even within the first year of their work, is very high. This is the leading indicator of the value of our MBA programme.
2. The proportion of DoMS, IIT Madras alumni who have continued in their first job for more than 2 years is also very high. In a widespread situation of job-hopping, this is a good indicator of our value system and alumni's commitment to their companies.